





**MOTOROLA SOLUTIONS**

Motorola Solutions, Inc.  
1303 E. Algonquin Rd.  
Schaumburg, IL 60196  
USA

Tel. + 1 847 576 5000  
Fax + 1 847 538 6020

July 21 2020

Deputy Chief Fred Beaman  
City of Gulf Shores  
1905 W. First Street  
Gulf Shores, AL 36542

Subject: MCC7500e Dispatch Console

Dear Deputy Chief Beaman,

Motorola Solutions, Inc. ("Motorola Solutions") is pleased to have the opportunity to provide The City of Gulf Shores with quality communications equipment and services. The Motorola Solutions project team has taken great care to propose a solution that will meet your needs and provide unsurpassed value.

To best meet the functional and operational specifications of this solicitation, our solution includes a combination of hardware, software, and services. Specifically, this solution is for:

- Three (3) MCC7500e dispatch consoles
- Seamless Integration to the Baldwin County Core including Master Licenses
- Full turn-key installation including Project Management, Engineering, and Training
- State of the Art Secure Communications
- Quality and Reliable System

This proposal consists of this cover letter and the Communications System Agreement (CSA), together with its Exhibits. This proposal shall remain valid for a period of 60 days from the date of this cover letter. The City may accept the proposal by delivering to Motorola Solutions the CSA signed by The City of Gulf Shores. Alternatively, Motorola Solutions would be pleased to address any concerns you may have regarding the proposal. Any questions can be directed to your Motorola Solutions Account Executive, Dallas Gamble at (615) 337-5599 or your Manufactures Representative, Stephenie Shirley at (251) 421-7271.

We thank you for the opportunity to furnish The City of Gulf Shores with "best in class" solutions and we hope to strengthen our relationship by implementing this project. Our goal is to provide you with the best products and services available in the communications industry.

Sincerely,

Motorola Solutions, Inc.

Jared West  
Area Sales Manager